



# **Making the Right Moves in Real Estate: An Insider's Guide for Buyers and Sellers Seeking the Best Answers to Real Estate Questions**

*Richard Ardia*

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Unlike many other real estate books, *Making the Right Moves in Real Estate* provides no get-rich-quick schemes, and no information (such as types of mortgages or definitions of terminology) that can be readily found on the internet. Instead, the book consists of bits of wisdom from a successful real estate professional whose counter-intuitive views include, among others, why a period of high interest rates might be the best time to get into real estate; why the best agent for you may be someone you've never met; and why a seller's biggest mistake is often turning down the first offer that comes along. Intended to help everyone navigate their way through the real estate maze, this book is also a worthy asset for real estate companies and their agents, regardless of their experience levels.

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