



Sell Your Little Heart Out!

Alan L. Alford

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"The best investments you can make in life are the ones that improve yourself."

-Alan L. Alford

From this book you will learn the following skills:

- **Leading a lifestyle of sales success**
- **What it takes to be the top salesperson for a Fortune 500 company**
- **How to interact effectively with potential clients**
- **The art of closing**
- **How to manage your frustration level**
- **How to be a positive role model in sales**
- **Motivational strategies**

Sell Your Little Heart Out! is an investment that will pay for itself several times over. The ultimate goal is to make you at least one level better than your current sales status. ***If you're okay, you'll be good; if you're good, you'll be great; and if you're great, you'll be legendary.***

After you purchase Sell Your Little Heart Out! you need to do only three things: read the book with an open mind; apply all the lessons learned; then go out and Sell Your Little Heart Out!

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